

Friday, March 3 | GRA Meeting – Virtual

09:35:06 GMT-0500 (Eastern Standard Time)

Attendees: +1 678-***-**63 (Tara Pearson), +1 912-***-**80 (Stephanie Giles), Tara Pearson, Bobbie Yandell, Sharon Ratcliff, Jamie Karol, +1 770-***-**29 (Guest - Eve Reagan), Rebecca Camantigue, Naomi Duncan (*arrived late*)

Not Present: Lynn Apt, Lia Jones

Highlights

GRA Board approved the purchase of Member365 to replace Chapter Manager.

Transcripts

Jamie Karol (34:06): So if for some reason I end out, it's only because we've gotten really busy out there and I got to get these kids And just FYI to everybody, we're in So we've got a million people. registration for our whole county. the middle of pre-K and kindergarten enrolled.

Bobbie Yandell (34:12): I don't expect this to take too, too long. They're probably longer to set up but actually meeting.

+1 678-***-**63 (34:22): Okay, transcription is up. We are ready to rock and roll.

Bobbie Yandell (34:29): All right.

+1 678-***-**63 (34:29): Bobbie, it's up over to you.

Bobbie Yandell (34:31): Okay, so everybody that was able to view the demo that we did. What we need to do now is just here, any questions or thoughts? You've had a chance to think about, or ponder, or So it's kind of one of those speak now forever, hold your peace moment. So, How do I feel about it?

+1 912-***-**80 (34:56): I like to see.

+1 678-***-**63 (35:00): So, the vendor we're talking about is number 365. Is that correct?

Bobbie Yandell (35:05): Yes. The one we just did. So all in all Tara, do you, I'm trying to find my notes. I only have part of it seems like on the cost that we talked about. It was 249 per month. That's the 99 for the Continuing Education Credits module. And 99 for that learning. Module. It's like one more we could do the webinars and then do transcripts you know, based upon if they did the webinar where we could do an exam, kind of a

Bobbie Yandell (35:42): do an exam, kind of a thing for it,

+1 678-***-**63 (35:44): Yeah, Dollar, we don't have to start out with you know, right now.

Bobbie Yandell (35:44): transcripts you know, based upon if they did the webinar where we could do an exam, kind of a thing for it,

Bobbie Yandell (35:48): Right, we can add that.

*+1 678-***-**63 (35:49):* We can always later. But there is a migration and onboarding cost in addition to the monthly monthly costs, it's a one-time fee as well.

Bobbie Yandell (36:04): That was 2500.

*+1 912-***-**80 (36:06):* Yep.

Bobbie Yandell (36:07): for the Migration. And then

*+1 678-***-**63 (36:15):* Yes, I'm trying to pull up my my notes that he sent recently.

*+1 912-***-**80 (36:21):* What is the difference between the learning management and the continuing education tracker.

Bobbie Yandell (36:28): the continuing education tracker is basically what's helps to track those transcripts so that the automatically gets credit, they can upload what their self and then we can it'll

*+1 912-***-**80 (36:37):* Okay.

Bobbie Yandell (36:39): notify us and then we can view it and then decide if they get credit for it. Whereas the learning man to Section of it module would be like where Sharon and I said that zazio class that had not been sent out to the whole group at that point. But let's just say that we we did it to view the class to see if it was going to be pertinent and then we decided yet, you know, that would be great. Let's get a copy of the webinar. Let's put it on our site and then GRA members can watch it. They watch it. We come up with a little exam afterwards you know to make sure that they actually watch it, they answer that they get the questions right then they get credit for it.

*+1 912-***-**80 (37:17):* Okay, all right. Okay.

Bobbie Yandell (37:18): So that way that what gives us another option for them to be able to earn some credits as opposed to only live webinars or live conferences?

*+1 912-***-**80 (37:27):* Okay.

*+1 678-***-**63 (37:32):* Yes, supporting me was 25, 2500 dollars, that's a one-time fee. We looked at the 249 unless you say monthly and then I think we had decided to hold off on the 99 or we could add it. He has it in the contract. It says here, AD Learning management module for \$99 a month, plus a 1,500 onboarding fee. I don't know if that addition to the

Bobbie Yandell (37:56): Right.

*+1 678-***-**63 (37:58):* 2500 or if it is part of the 2500.

Bobbie Yandell (38:02): I think actually it's super if we

+1 678-***-**63 (38:02): I think.

Bobbie Yandell (38:04): decided we're going to do that because I haven't written down as two separate figures.

+1 678-***-**63 (38:08): Yeah.

+1 770-***-**29 (38:11): Is this something that once you get the website, if this is what you decide to go with, get your basics running and add that on, maybe, put that in for a budgetary need for next

Bobbie Yandell (38:20): Yes.

+1 770-***-**29 (38:22): year.

Bobbie Yandell (38:23): Absolutely. Absolutely. Which is what we're that's kind of what we're looking at right now is is to be able to do Does that where we just kind of go ahead and get set up? But we need, which is definitely need The regular platform plus the education and then we can start rocking and rolling. And then once we Feel comfortable that we've got everything over from Chapter Manager. But it go work with this and then because we have the option to do the store, we have the option to do, you know, stores included. Right? Yeah. The swords included. So the only other thing outside of the continuing education that we considered was that learning module. And it was just cool. The fact that we even had that option because honestly about everything that we're looking at under this Was. Just about the same maybe not quite as pretty but just about the same as what I miss was and I'm supposed what was that? 10,000 15,000 per user was a Tara or the Highness.

+1 678-***-**63 (39:32): So that again, for how much

Bobbie Yandell (39:32): Was it I'm a

+1 678-***-**63 (39:33): honest.

Bobbie Yandell (39:34): I'm a software was like 10,000 or 15,000 for three users.

+1 678-***-**63 (39:37): He's?

Bobbie Yandell (39:39): For. You yeah. It was, in other words, it was a much, much more expensive program. But it it has the same functionality, just a little bit more jazzed up in a prettier package. So basically you know, it was We can get there in this, you know, nice Toyota Camry or we could go with Imus and get there, you know, of course but they both get us there and in style. but, I think this is, this is a really good option and we had already put 10,000 in the budget. So Were well under that and this is a lot more manageable year by year without having to come up with that huge amount for a yearly. And we can cancel anytime if we decide we don't like it and we have control control.

+1 678-***-**63 (40:25): I like the fact that we have full control over the website. Now I like the fact that For this number 365, it's more. Automated, I guess you would say as long as we get the automation built right on the front end like things for like applying credits. Let's say, you know, like if Jamie's going to be, you know, applying to credits that she can run a report or, you know, pull up a report. And then approve, the credits to be applied change credits. If needed make any corrections, all at one go, instead of having to go into each individual member account.

+1 912-***-**80 (40:57): Oh yeah.

+1 678-***-**63 (40:59): The fact that you know, like you were mentioning, you know, running a report and seeing who's who's gotten, who's was awarded, you know, their certificates or whatever. This way, you could run a rapport out of the system and say, Okay, these people are getting close to. We could send them an encouragement, email, or something like that, to push them over the edge. Or we could say, You know what, we could run a report and say, Okay, all of these people have have instead of them contacting us with their affidavit, The affidavit is really already going to be captured in the system so that could eliminate them doing an affidavit. And submitting their transcripts and stuff like that. We can run a report and or just go ahead and award those certificates. It's more automation, and Seems a little bit cleaner and more intuitive as well than the other. Program that we looked at member clicks seem to go about more interesting.

Bobbie Yandell (41:57): Hmm, yeah. So are there any negatives that anybody sees with it that they are concerned with or anything?

+1 912-***-**80 (42:05): Now I like the fact and this isn't a negative but I like the fact of where he said we could add something on for a month and then take it off like if Like if we need to use something like if we find that something's not working like the chat room, it was 99 a month. We could have it for one month and then take it all. I think it'll probably be better for the payment processing for Leah. Of it might be a little different for her to have an electronically taken out for the first, you know, instead of paying a check to somebody. So at least you will have the capability of knowing it's coming out every month, the same time and that's something. She doesn't have to worry about sending a check out. If something comes up. Yeah, I didn't understand the vanity domain. Um, what For the \$39 a month. What is, is that? That's something we have to have, right? Or is that gives us our web, the website?

Bobbie Yandell (43:05): Now we have our daddy.

+1 912-***-**80 (43:06): Email.

Bobbie Yandell (43:07): Yeah, go Daddy. Host our website right now, but we

+1 912-***-**80 (43:09): Okay.

Bobbie Yandell (43:10): have Just let me.

+1 678-***-**63 (43:14): You have to have a web hosting client

Bobbie Yandell (43:16): What.

+1 678-***-**63 (43:16): to go.

Bobbie Yandell (43:16): Yeah. Yeah, that's eight. That's eight. Nine. Nine a month. Yeah, that has to be WordPress that has to be on to our godaddy site and then with the WordPress is what allows them to move everything over here and then we can just customize everything from there. So and that's the other thing is everything is nice. We can use their templates to customize, you know, anything that we want to. Or, you know, come up with something of our own. So like that part of

+1 912-***-**80 (43:47): And have we have, we have anybody looked into the world line. For the payment processing rather than right.

Bobbie Yandell (43:55): Possible thing, you know what I was going to contact me and I didn't that was on me that was the world line because that was the one.

+1 912-***-**80 (44:01): That they recommended and I think it's cheaper than, right?

Bobbie Yandell (44:05): I was.

+1 912-***-**80 (44:06): Yeah.

Bobbie Yandell (44:07): Yeah, I was actually dealing with Wells Fargo but for totally different reasons when it came to the account. So Eve did that used to be with Wachovia?

+1 770-***-**29 (44:19): Back in the day.

Bobbie Yandell (44:20): Okay, all right.

+1 770-***-**29 (44:21): Wasn't well, Fargo

Bobbie Yandell (44:21): So that's

Bobbie Yandell (44:23): Yeah, okay. So that's where that's where something.

+1 678-***-**63 (44:25): Yes.

Bobbie Yandell (44:27): something with How that was set up with Wachovia? It needs some kind of complete revamping. This lady is still working on for me before I can get everything switched over and get all those old people off that aren't supposed to be on there. And then it'll clean it up. And then I'll get access to the account at that point. So I have a

+1 770-***-**29 (44:49): but I don't understand that either, because when we were in there, Or. when we had to change the name legally, To gra from what the old name was. We purged a bunch of people off of that user list.

Bobbie Yandell (45:08): Fairly different.

+1 770-***-**29 (45:08): So this is, this is on them.

Bobbie Yandell (45:09): Everything

+1 770-***-**29 (45:10): I think to tell you it's on Wells Fargo.

Bobbie Yandell (45:13): Yeah. Well, because as soon as that Lady, Ricky pulled that up. She looked at it, she goes. Okay. So who are these people who are on here? And I was like, people who aren't supposed to be on there.

+1 770-***-**29 (45:24): Right.

Bobbie Yandell (45:25): And he got out the names. I can't remember them all, you know, but she there's like three names she called out.

+1 770-***-**29 (45:30): you probably had Linda Johnson, you probably had

Bobbie Yandell (45:35): Kind of gonna pee Pam Peggy.

+1 770-***-**29 (45:37): Pam Taylor.

Bobbie Yandell (45:39): And yeah. And then, I

+1 912-***-**80 (45:41): Adrian Wood.

+1 770-***-**29 (45:43): Yeah. Well, I think she passed away.

Bobbie Yandell (45:44): anyway.

+1 912-***-**80 (45:47): Which I'm just looking at my

+1 770-***-**29 (45:48): Yeah.

+1 912-***-**80 (45:48): certificate. The or the when you join.

+1 912-***-**80 (45:52): to get those stickers for every year. Quit that.

Bobbie Yandell (45:59): Well, if you like it, bring it back up and we'll sit up in the back on there.

+1 912-***-**80 (46:02): Oh, I am so I am.

Bobbie Yandell (46:03): But we have to Rebecca to get that continuing education in place first like. Um so I appreciate the fact that she's got somebody who knows exactly what they're looking at and the problems that they're running into with and I appreciate the fact that she actually wouldn't know if I actually was the president of Georgia Records by asking me for documentation. So I'm hoping that they'll have that cleared up today and then I can just run over there. The first of the week, get that done. So, I can get my little debit card and I can get WordPress added in to go Daddy, and then we can rock and roll the rest of this. So that's where I'm at on that. But I will, when I call her, I'll check with her about that word. Line work world. Line credit card processing.

+1 678-***-**63 (46:46): I took you an email and a week or so it I did find document. You know language that Wells Fargo does participate with worldwide So if if they say no, they can't do that. Then I mean, you might can use some of that email that I sent you or those links or whatever because it says that they do,

Bobbie Yandell (47:09): Yeah, this this girl's name pretty well on it. So, I think we'll be okay with her. I guess at this point, what we need to do is just go ahead and take a votes. Um, On the new software. So, all in favor.

+1 912-***-**80 (47:28): Hi. Stephanie.

Bobbie Yandell (47:33): Yeah. Say your name for the transcript since. oh,

Rebecca Camantigue (47:38): Rebecca.

*+1 912-***-**80 (47:40):* Stephanie again.

Bobbie Yandell (47:43): Bobbie. Terror.

*+1 678-***-**63 (47:47):* Tara.

Bobbie Yandell (47:50): Are and I'm sure genuine approved. She just had to step out to go. Take care of registration. All right, so I'm gonna call that approved and we can go ahead and move forward with the contract to get that done. Is there anything else that needs to be done Tara right now through The Google things that you all have set up.

*+1 678-***-**63 (48:16):* You make good?

Bobbie Yandell (48:16): But we're transferring over. From.

*+1 678-***-**63 (48:23):* You mean from Chapter 2?

*+1 912-***-**80 (48:24):* We're Google Drive.

*+1 678-***-**63 (48:27):* What are you? What are you asking me?

Bobbie Yandell (48:29): I'm just asking if there's anything

*+1 678-***-**63 (48:29):* I'm confused.

Bobbie Yandell (48:30): else that we're liking that we, you know, maybe I'm supposed to be put into Google that Google thing set up.

*+1 678-***-**63 (48:39):* okay, well, here's the thing, the things that we need Is what you? Together. Or to get. Patient is to their tablet. so actually, migrated and uploaded to their Six. So they're gonna give us a CSV file. And let's say all of our members. Well, we, we could do that problem, but we need to be working on to and I think I mentioned Know, we can still automated emails on communications and all of the Communic. Subtract. Extract into you approved. which,

Bobbie Yandell (49:41): You there for a minute but now we can't understand anything. But you're doing okay there for a minute, I could kind of hear you through, but now we can't really hear much of anything from you.

*+1 678-***-**63 (49:51):* Okay.

Bobbie Yandell (49:53): Distorted.

Rebecca Camantigue (49:57): I still digitized and we can

Bobbie Yandell (49:58): You still?

Rebecca Camantigue (49:59): of you if that makes a difference.

+1 678-***-**63 (50:03): Okay, it sounds like there's a background interference. Like somebody. You know.

Bobbie Yandell (50:15): It's still kind of muffled.

+1 678-***-**63 (50:17): Can you hear me?

Bobbie Yandell (50:18): Yes.

+1 678-***-**63 (50:20): Okay. And what I was saying is the bender is going to be sending us a template. And like a CSV. Bob, we're going to have to get the information out of chapter manager ourselves, put it in the format that they wanted. And then send it to the vendor. We also need to be working on our communications that we want to be part of the automated responses. So that we all it sounds like it's coming from the organization. And it's not just haphazard emails, going back and forth from individual members, it's from coming from the organization itself. So like the welcome message, you know, any encouragement email, anything like that so kind of build out those communication templates as well and we can do that in Google. Um and through like Google docs and stuff like that, we can put in our comments and everything and we'll get it to you so that you can review and approve it before we send it to the vendors. Does that make sense?

Bobbie Yandell (51:22): Yes, ma'am.

+1 678-***-**63 (51:22): Okay, okay. Hopefully hopefully my has worked out right now. So okay.

Bobbie Yandell (51:27): Yeah, that's better.

+1 912-***-**80 (51:30): So we will not I know I send out the welcome email so we won't do it to where it's just coming from me, but it'll come from GRA.

+1 678-***-**63 (51:37): Right. Yes. So, let's

+1 912-***-**80 (51:41): Right. Because they do. I mean they really um the replies that I get back from people are like thank you so much for

Rebecca Camantigue (51:54): Last year.

+1 912-***-**80 (51:54): You reaching out and asking me, you know, of putting in the two things that we send out a gift and the only process sometimes is they'll get back with me and say, Hey, I've got an issue about this. So I don't know or if they've got a question about the certificate program so I don't I don't maybe think about I mean I'm okay, we do that but they did kind of like it. I mean I've gotten the feedback so that's They like it coming from one person, maybe that, you know, that's just a thought too.

Rebecca Camantigue (52:29): That well right now, they get to, they get one from you and then one

+1 912-***-**80 (52:33): Okay. I didn't know they got

Rebecca Camantigue (52:33): pra that's automatic.

+1 678-***-**63 (52:39): so, this You this would be kind of like an automated thing where you know you know Yes we've received your application, welcome to the GRA. Here's some, Here's some you know links to get you started and you you can always follow them up with a personalized email.

+1 912-***-**80 (52:59): okay.

+1 678-***-**63 (53:00): And just say, You know, you know I you know, I I'm your point of contact for onboarding to the GRA. If you have any questions, if you're interested in the certificate program, I'll be able to answer or direct you to the right people to get that back. You could always be a personalized thing. If we're sending out gifts, we could send out a note card with that gift with all the members of the board signs. Like, you know, we all welcome you. That could be out as well. And but these are just automated responses. Like for instance, if people are putting into credit and they're getting close to Um completion. We could send them out encouragement emails as well. Like Hey, we noticed that you're you're within five, five credit hours of getting your certificate. We wish you we wish you. Well, we encourage you to, you know, push through and and you know, keep it up, keep up the good work. Also those automated replies about he was mentioning, you know, the 30 day 60 day, 90 day, renewals for membership renewals so it's just that common language that we're using the same thing all the time and it's not up to the individual writers. We can all reach out personally but it's just the main ones. We're gonna have to. Have the same voice.

Rebecca Camantigue (54:19): Well, I have my I have an idea to instead of it instead of those welcomes. Like of course the automated welcome comes from everybody and you know, from from GRA but because we are districts now and we have people that we support in those districts, let the person that is over those

+1 912-***-**80 (54:34): Yeah. Okay. I like that. Yeah.

Rebecca Camantigue (54:36): districts. Do the reaching out and everything doesn't come from one person.

+1 678-***-**63 (54:45): Yeah, now does everybody. It is all new members receive gifts.

+1 912-***-**80 (54:49): Our new members. Once I get the email from info at GRA and it says you have a new member and then I send them until we run out of water bottles and sunshades You know, so we've been but I've been sending those since like um last May or something is when Eve had got me to do that. And that I just once I get their address, I send it to Jamie because she has everything to mail it.

+1 678-***-**63 (55:23): Okay, yeah, there's there's just we've just got to wait and it's gonna be the vendor. That's really going to be pushing and helping us migrate of what they need. you know, we're on point to get them And we just need to make sure that, the stuff in a timely manner. To upload to their system. So that We're not scrambling toward the for, you know, the end of you know, August or you know, chapter managers goes away. You know, we just want to make sure that we're

+1 912-***-**80 (55:51): Here before, you know it, I mean smart.

+1 678-***-**63 (55:53): Yeah. Yeah, for sure. And we want to make sure that everything gets migrated in a smoothly. Smooth capacity and we don't leave something behind inadvertently. so are we, are we going definitely

Bobbie Yandell (56:06): Yeah.

+1 678-***-**63 (56:08): with the member 365.

Bobbie Yandell (56:12): We decided again.

+1 678-***-**63 (56:13): Okay, so, I will reach out to Matthew with member clicks, and let him know that because he has been blowing up my phone and my email.

Bobbie Yandell (56:23): Okay.

+1 678-***-**63 (56:23): And I will let him down gently. Ish.

+1 912-***-**80 (56:30): That was the first one. The members links. Yeah.

+1 678-***-**63 (56:35): Yeah, so I will reach out to him and

Bobbie Yandell (56:36): Yeah.

+1 678-***-**63 (56:37): let him know that we went with a different vendor and stuff and stuff as well. Do we do we need to vote on go? I mean, That.

Bobbie Yandell (56:49): Back to your phone.

+1 678-***-**63 (56:50): Do we need? Do we need to vote on WordPress or anything like that? Or that's just going to be added to the Godaddy account.

Bobbie Yandell (56:58): We don't have a choice, we have to have that in order for him, but the new program. So

+1 678-***-**63 (57:03): Okay, okay.

Bobbie Yandell (57:04): It's all kind of part of the same deal. We have to have it in order for it happened. By the way, it's WordPress used to be free but it's being used so much because it's such an easy platform that essentially just support it. They've started charging. So if you hear myself it should be free. It used to be it's just not anymore. As once you have to start, you know, hiring more text to keep everything up and supported, you have to pay for it. So that's where they are right now, but it's still not a bad deal for the website. So, And go Daddy is all paid up for a while, I think until 2027 or something. So we don't have to worry about those renewals or anything. So, it's just the The charge for, The new software. However, we add two or take away from it, the WordPress and then whatever we have working out through world line for the Finance credit card processing. Are we going to eat the cost on credit card processing? Or are we going to charge it back to? The number. Anybody thoughts on that?

+1 770-***-**29 (58:14): I think it'd make better sense to go with the platform they support.

Bobbie Yandell (58:20): Yeah, but then we stopped, we still have a charge

+1 770-***-**29 (58:24): Yeah. Oh yeah.

Bobbie Yandell (58:24): For.

+1 770-***-**29 (58:25): But it will be less than what you're being charged now, right? Yeah.

Bobbie Yandell (58:29): Yes, it should be.

+1 770-***-**29 (58:30): But you also know the software vendor. Supports it. So if there is an issue you say, Hey, this is your partner company and it's not jiving. So

Bobbie Yandell (58:42): well, I'm meaning like if I go in and I purchase I got.

+1 912-***-**80 (58:50): Well, it's like a concrete place that I buy some stuff from and she's like if you write a check I don't have to charge you three percent.

Bobbie Yandell (58:57): Right.

+1 912-***-**80 (58:57): But if you do a credit card, I have

Bobbie Yandell (58:58): That's

+1 912-***-**80 (58:59): to charge you three percent. And so are we going to charge our members if they use a credit card to make payments, the three percent? I mean I know what it is, but the three percent or is gra going to eat that coffee, eat that percentage. I think we have in the past. I think continuing that

Bobbie Yandell (59:17): Well it's a lower, right? I'm okay with it. But I just want to get everybody's kind of opinion on what they were thinking because it's this is like what is it two point. Five percent plus 20 cents per transaction. I think is what it was.

+1 912-***-**80 (59:28): Okay.

+1 678-***-**63 (59:30): I would I would do let's say in our on our membership. Like renewals. I would say us eat that cost. Because we just went through an increase in membership fees. but if we were to add a store platform and like we're selling T-shirts, water bottles, whatever. We can clearly state there that you will be charged 3% or whatever it is, in addition to the cost of the item plus postage into mailing it Like in the store part of the website. But as far as members, I would say, maybe we could, since we just went through a increase in fees, Until we can get a handle on Worldline and stuff like that. We could always reaches that.

Bobbie Yandell (60:21): Yeah.

Rebecca Camantigue (60:21): yet, because we don't want anything else that's going to defer them from being a member

Bobbie Yandell (60:24): yeah,

+1 678-***-**63 (60:25): Correct.

+1 912-***-**80 (60:25): The Tiger.

Bobbie Yandell (60:26): to I just want to see everybody else felt about it just simply because with the changes they're going to get used to new website and we don't want to think that we're financing any website with the credit card processing fee.

*+1 912-***-**80 (60:36):* Mm-hmm.

Bobbie Yandell (60:38): So I'm four just kind of leaving things. Let it lie. You know, if in a year The fees start to go up like everything else is, you know, then we can make a decision on whether not we're going to need to charge. It's, it's one of those. Catch 22s. You got to have a credit card for just about anything nowadays. So you know, just like mine said, they were my utility fee. You know, I have to pay an extra dollar fifty seven. Every time I pay my utility bill because I use a credit card. Okay, well, but do that or the fees are going up. So, payment later, at some point, you're gonna pay me. So And family and I just want to throw that out there in case that was on anyways, mind.

*+1 912-***-**80 (61:22):* Yeah.

Rebecca Camantigue (61:22): Yeah, and our fees are. I can tell you from my world.

*+1 678-***-**63 (61:28):* More.

Rebecca Camantigue (61:29): GRA is the cheapest out of any organization that I deal with.

Bobbie Yandell (61:33): We prefer to call it less expensive.

Rebecca Camantigue (61:36): Well. However, you want to phrase it.

*+1 912-***-**80 (61:42):* Permanently springs.

Rebecca Camantigue (61:42): And the other organizations that we deal with. I mean you're talking hundreds of dollars just for membership.

Bobbie Yandell (61:50): Yeah.

Rebecca Camantigue (61:50): So I think we're doing good there.

Bobbie Yandell (61:52): I think so too. Especially for you know what, we're what we're offering and I think now being able to do more marketing and working on our campaigns and membership drives and all of that, I think we'll get to that place where we'll be able to increase the fees just so we can continue to bring better content. Let's have that's going to end up working out. But We are going to have to and I'll be looking at that along with Even and Rosa on our Conference trying to nail down with the actual cost is going to end up being. I don't, I don't see it being a 325. Charge this year everything is just gone up exponentially, especially food. and AV equipment, it's just it's just insane. But when, when we go to the conference, you know, everybody will get a map. So, they know the location of where the places are, where they are, how to get to where they're going. So nobody has to have that stupid feeling of not, knowing where they're going. I don't think we're going to get around anywhere that we go nowadays for the most part that you're gonna have to walk. I mean, shoot even a great wolf lodge. I had to walk, you know.

*+1 912-***-**80 (63:08):* Okay gracious.

Bobbie Yandell (63:08): It's glad, but I had to walk to get to where I was going. So I don't think that that That's just part of being able to be at a venue where everything is kind of all in one place. So,

+1 912-***-**80 (63:19): Yeah, and Great Wolf. It was inside. The only difference I think that we were thinking about with Crowne Plaza is you are outside and just not know

Bobbie Yandell (63:27): Yeah. Oh yeah. And we had already we'd already have already got a copy of the map so that we can offer a

+1 912-***-**80 (63:28): So yeah I think the map will show them

Bobbie Yandell (63:37): Yeah. Oh yeah. And we had already we'd already have already got a copy of the map so that we can offer a clean map and with the locations of where things are. So that they know where the restaurant is, where we're checking is for the restaurant is where the classes are going to be held, where restrooms are. So, there's no question, you know, where they need to go or what they need to do. So that'll be that'll all be part of that. Welcome package when they come but does anyone know?

+1 678-***-**63 (63:59): Can we make?

Bobbie Yandell (64:01): Where the registration is going to be set up or on that.

+1 770-***-**29 (64:08): Say that again.

Bobbie Yandell (64:09): Where the further registration at Crown. Where are we going to do that in that hall or

+1 770-***-**29 (64:17): I think, when you my understanding is everything will be like in that mate, that downstairs. Area.

Bobbie Yandell (64:30): Of that, where the ballroom is.

+1 770-***-**29 (64:33): where that kid was having that big birthday party and all

Bobbie Yandell (64:36): Yeah, that's what I thought. I just want to make sure

+1 770-***-**29 (64:38): Yeah.

Bobbie Yandell (64:39): It's all right there.

+1 770-***-**29 (64:39): So

Bobbie Yandell (64:40): Okay.

+1 770-***-**29 (64:41): Yeah, registration, I'm sure they've got it. Set up somehow. The pool tables in right there for registration, you'll have to just talk with Victor.

Bobbie Yandell (64:51): Yeah. Well, the good thing is we can also have that on the website if they want to print it off. Since we can do the website now.

+1 770-***-**29 (64:59): Yeah.

Bobbie Yandell (65:01): So we don't have somebody else do it on there for us. So once they're register that can be part of what they print off is that that map as well and then give them one when they come to. Time in. And so we got blankets for our welcome gifts for conference

*+1 912-***-**80 (65:17):* Yep.

Bobbie Yandell (65:21): I don't have. Does anybody have like? like for setting up exhibits and I'll hear, you know, I kind of have a basic checklist of everything that has to get done like a project management list. Does anybody have anything like that for conferences that can help? people like me that haven't actually been involved in, Putting one together. Okay. Now then we'll make sure we want

*+1 770-***-**29 (65:48):* What happens? My regular. Ly I just had the regular checklist. That I use.

Bobbie Yandell (65:54): We just need to get out of your brain and I'll pay for

*+1 770-***-**29 (65:57):* Yeah.

Bobbie Yandell (65:59): that's that's what we need to do there for that side. So that way because that's also something. If we have that list, we can pass down to people after us to make life easier for them. So, they don't have to reinvent the rules. but I think, I don't have anything else right now unless somebody has any questions? Hello Naomi. Sorry, excited. Jump on there. Just

Naomi Duncan (66:23): Sorry I was late guys. Been busy morning.

Bobbie Yandell (66:25): That's okay. We'll give you this one and you'll get three demerits for the next one. Six two minutes. You have to buy Tara a drink. So They?

*+1 678-***-**63 (66:36):* Free to.

*+1 770-***-**29 (66:36):* oh,

Bobbie Yandell (66:41): All right, anybody have anything else? Right now.

*+1 678-***-**63 (66:44):* When when do you think WordPress will be added to our godaddy account? And we can get in there and start moving over like our mission and building out the front end of the website.

Bobbie Yandell (66:55): I'm going to say by the end of next week because I'll call Wells Fargo today to see where they are and get me processed, so I can get a debit card and if I can't do it then I'll just get with Leah ever, go ahead and add it on for Debit card and then it'll be rolling and ready to go.

*+1 678-***-**63 (67:09):* Okay. Yeah. If you if you if you let us know that know that so that we can go in there and look at templates and stuff like that. And start establishing, we don't have to put we don't want to publish the site.

Bobbie Yandell (67:21): Yeah.

*+1 678-***-**63 (67:21):* Until until we ever get everything embedded. conflict with what's currently for our members also is, as we update our communications plan and stuff like members, there may be

Google documents created and shared with y'all. If you do not normally work in Google docs or know how to comment or track changes or anything like that, Please call me my direct line. I'll be happy to walk you through. It was a learning code for me, when, when we went, when we had the pandemic, you know, everybody was going home. Everybody's working through Google Docs, I never worked in it before. So it I just was thrown in the deep end. So I know how how that is. I'll be happy to walk you through it, it's really easy in and able to share ideas and information and you can see things in real time with each other. And yeah, if anybody has any problems, just feel free to call me.

Bobbie Yandell (68:26): And then what we can do as far as the website information is, as we get things rolling, we can set up a weekly or bi-weekly meeting just to kind of go through where things are get comments, thoughts. so once we know once we know that schedule is and how it thinks together, we can just make sure that everybody has their input on it so we can Because everybody has a different way of looking at things. I want to make sure it makes sense to you. Everyone and not just to Tara and I or the other five people that tears harboring in there. So

+1 678-***-**63 (68:59): Yeah. if we may want to leave a little bit of time before chapter manager, goes away for us to go in and actually

Bobbie Yandell (69:07): Oh yeah.

+1 678-***-**63 (69:09): test like I could we could set up. I could pretend like I'm a new member. I can I can route through the thing. Make sure that I get my auto reply back, my welcome response. I could go in and add my own things and make sure that Jamie can see. Yes, I've added credits myself and I've uploaded documents, we could go in and test the site and then just make sure that we remove all of our tests before.

Bobbie Yandell (69:31): usually with what they help us to get going through as we get things loaded in, there's a beta test that goes along with it, so that that's gonna be a problem, not all.

+1 678-***-**63 (69:38): Okay. Okay.

Bobbie Yandell (69:43): Anybody have anything else that they need or want to talk about or I got there, anybody good? And they? All right. Not good.

+1 678-***-**63 (69:51): I can't march already.

Bobbie Yandell (69:51): I'm like

+1 678-***-**63 (69:53): I cannot march.

Bobbie Yandell (69:54): I know. Anna. Alright, then we'll go ahead and wrap it up and we'll be in touch to everybody in the next week or so. Okay.

+1 912-***-**80 (70:03): All right. Have a great weekend.

Bobbie Yandell (70:04): Well.

Rebecca Camantigue (70:06): See y'all.

+1 678-***-**63 (70:06): Bye. They say.

+1 770-***-**29 (70:07): Thank you.